



Product showcase

150 years of Italian excellence



For beautiful mosaics, think Appiani.

Appiani ceramic mosaics offer unique technical and aesthetic features. Precious Italian enamels and clays are ground and then joined together by co-penetration through dry pressing. The final product is a tiny mosaic tile that is extremely resistant to blows, abrasion and frost – perfect for covering walls and floors inside and outside the hotel, and for decorating surfaces. The classic bathroom mosaic becomes a key technical and aesthetic element, taking on the connotations of mosaics for swimming pools and wellness areas, pathways and kitchen decoration.

The Appiani ceramic mosaic has unique features that set it apart from glass mosaics and make it one of a kind. Perpendicular sides, flat masonry and a slightly rounded glazed surface allow perfect adhesion of the tiles during installation. Absolutely perfect in terms of aesthetics and shape, these mosaics result in projects and decorations that preserve their beauty and resistance over time. There are many reasons to choose Appiani:

- It is a single-press-firing ceramic mosaic offering outstanding appearance, resistance and strength.
- It is available in 100 colours, six finishes and four sizes.
- Sizes include 1.0x1.0, 2.5x2.5, 5.0x10.0 or 10.0x10.0cm, with a 7.2mm thickness and assembled on net for easy installation.
- Non-slip surfaces are featured in accordance with international standards (R10, R11 and R12) for use in wet areas, on steps and around pools.
- There is a guaranteed vertical grip under water, while also being resistant to bending stress and thrust due to water pressure.
- The product is practical, hygienic and easy to maintain, and resistant to stains, steam and mould.
- It is adaptable to constructions of any shape and perfect for covering curved surfaces with a minimum curve radius. Trims and special pieces are also available.
- It is a great material for pools containing sulphurous water, and for covering therapeutic and chromotherapy areas.
- There is a pleasing soft-touch effect.
- The product has a customised geometric and figurative compositions available upon demand.

Further information
Altaeco
www.altaeco.com

Unique handmade lighting for hotels

arturo alvarez, the company, is dedicated to the design and



Genuinely stunning lighting designs.

production of decorative lighting for residential and commercial purposes. It creates unique handmade lighting in Spain, inspired by the nature that surrounds us and by the relationships between humans.

The company customises and adapts the designs of its catalogue, and develops special models to offer a personal touch that is different and unique for every project. It modifies sizes and finishes to meet aesthetic and technical requirements.

The philosophy of the company has always been to offer handmade lamps of great personality with a strong emotional component, taking good care of its finishes and treating them as unique and exclusive pieces – one of a kind.

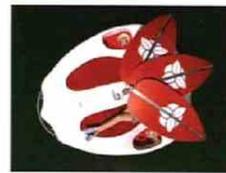
Arturo Álvarez, the designer, is among the 25 most influential according to *Architonic*, and is the creative driving force of the company. He is the design director of the brand and one of its founders. A few years ago, he decided to invest in innovation, exploring and creating proprietary materials for his lighting designs. The company has developed SIMETECH®, a material of silicone mesh characterised by its visual beauty and luminosity, which led him to achieve an Interior Design's Best of Year Award 2014.

Some of the company's designs have been part of exhibitions in galleries and art museums of London, New York and Tokyo. It has received critical acknowledgement with recognitions such as the Good Design Award for Gea and Fluo, and the Best of Year Award Interior Design in 2016 for its Ballet chandelier.

In the future, arturo alvarez will continue on the innovation track in handmade design as a hallmark of the brand by exploring energy saving and ecological light sources more, and will keep on growing and consolidating export markets in the commercial area.

Further information
arturo alvarez
www.arturo-alvarez.com

Enjoy the perfect getaway on the water



Chill-out in style.

Chilli Island will give hotels and resorts located near bays, the coast or fresh waters the possibility to outpace their competition and let their guests enjoy a relaxing time on the water, without any hazards. Due to the organic shape of Chilli Island, guests can just slide into the water and climb up on the ladder at the front end after bathing. The Austrian design innovation is the ideal combination of beach toy, floating device and electric watercraft uniting luxury, comfort, exceptional design



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and functionality in one masterpiece.

The appealing design piece offers luxurious features such as an integrated sound system that can be connected via Bluetooth with smartphones and tablets, a bottle cooler, cup holders, three adjustable shades in the shape of palm leaves and ergonomically designed reclining areas for two passengers. Operated via a comfortable track wheel, Chilli Island is easy to navigate on the water. Two AGM Deep Cycle batteries provide a runtime of five to six hours on the water. Additionally, the product is simple to transport, and easy to charge and store.

The product comes in four different models, which vary in terms of engine power from 0.5 to 1.0kW, with a choice of add-ons.

Compared with the old-fashioned pedal boats, Chilli Island provides guests with a comfortable and unforgettable leisure experience on the water. For commercialised use, Chilli Island can also be branded with individual designs and function as a floating brand ambassador.

Further information
Chilli Island
www.chilli-island.com/en

Wash hotel guests' linen easily and profitably



The most innovative laundry solution.

Laundry, like the kitchen, is one of the essential factors that has a direct impact on the

smooth operation and good image of an establishment. Hoteliers are well aware of this, and whatever option they choose (in-house or outsourced laundry), they must deal with the issue properly.

Up until a few years ago, there were two models for hotels: those with an in-house general laundry, within the hotel, but which outsourced dry cleaning; and those with all laundry and cleaning services outsourced. So cleaning guests' linen was a kind of unfinished business in hotel laundry. Then a versatile solution came along in the form of Wet Cleaning.

Girbau, one of the world's leading manufacturers of industrial laundry machinery, has, in recent years, boosted its installation of in-house laundries in hotels thanks to having broken down the barrier of personal linen with its Wet Cleaning system.

Running the full process using a complete Wet Cleaning system enables every laundry to significantly increase the ability of its machinery to deal with the specific features of every piece of linen. The versatility offered by a laundry with Wet Cleaning facilities allows it to wash the most delicate pieces – made of silk, fur or wool, for example – and then to run an intensive wash of tougher fabrics with high levels of dirt. Up to now, it took time and resources to run a completely different wash process for certain items. Now it can all be done using Wet Cleaning processes in the same machines as other items, with every process making minimum use of energy and chemicals.

Programming machines for Wet Cleaning processes results in better care of the linen, which is an improvement not only for the laundry's clients but also its owner, who can offer a quality service with a profitable installation committed to minimising its impact on the environment.

Moreover, Wet Cleaning processes are much more effective for cleaning hotel uniforms. An average of 80% of the stains on uniforms are water-soluble and do not require dry cleaning. Wet Cleaning leaves uniforms without a trace of oil and is much gentler on fabrics, prolonging the life of garments.

Hotel laundries are increasingly turning to this revolution in versatility and quality because they want better services for their guests.

Further information
Girbau
www.girbau.com

The heavenly down duvet



Get down with the right duvet.

HANSE Textilvertrieb was established in 1986 as a member of the RIBECO Group, an expert in down and feather duvets and pillows since 1917, and was exclusively founded for the worldwide hospitality industry.

With its 30 years of experience, HANSE has become one of the leading global bedding manufacturers and is proud of having supplied its heavenly bedding

products to more than 1,000 hotels worldwide.

HANSE stands for high-quality and innovative bedding products filled with the finest down and feathers from ducks or geese, providing the highest grade of comfort and fluffiness, and allows an optimum sleeping atmosphere.

All its natural bedding products are 100% biodegradable and are made from renewable resources. The company's down and feathers products comply with EN 12934 as well as EN 12935 (Downafresh) as cleanliness and hygiene is always a top priority, and is continuously being tested by its certified in-house laboratories as well as by independent institutions.

The components used by HANSE, the 100% cotton fabrics and fillings, are free of any harmful substances as the company continues to innervate with products such as the Oeko-Tex 100 label.

The luxurious comforter is blended perfectly for softness and breathability. Down and feathers naturally wick away moisture, and create a warm and dry environment. The down is naturally lightweight and provides excellent climate regulation. Due to their structure and capability to continuously recover their original shape, down filling retain large amounts of air.

For further support, please feel free to get in touch with the company and, together with its highly appreciated partners around the globe, it will work hard to help your business and establish a standard procedure/structure to serve your properties in the most efficient way possible.

Further information
HANSE Textilvertrieb
www.hansetextil.de

The perfect hotel carpet combination



Durability, longevity and style.

Choosing a carpet for your hotel is underpinned by three key qualities – durability,

longevity and style. ITC Natural Luxury Flooring has a detailed knowledge of hotel carpeting and offers a range to ensure those qualities are maintained, recognising the inevitable heavy footfall through the lobby, reception, restaurant and bedrooms. These are some of the carpets it specifically recommend for hotels:

- **Cannes:** this is a stunning carpet that looks and feels like silk – lustrous yet stain-resistant, soft to the touch yet fully compliant with Bfl-S1 fire

standards, and outstandingly durable. Choose from 19 colours, and ITC can also produce bespoke rugs to match your carpet selection.

- **Chablis:** this offers an appearance of stylish sophistication to match the restrained elegance of the fine Burgundy wine from which it takes its name. The velour pile and silky sheen is particularly popular in stylish hotel settings, and is also Bfl-S1 fire certified.

- **Kensington:** this is a new introduction to ITC's Campeone collection of carpets and is particularly suitable for heavy wear. In stylish velour, Stainmaster treated and fire certificated, it is the ideal hotel carpet.

ITC carpets are available in 4 and 5m widths, and the company guarantees to always have them in stock.

Further information
ITC Natural Luxury Flooring
www.itcnaturalluxuryflooring.com